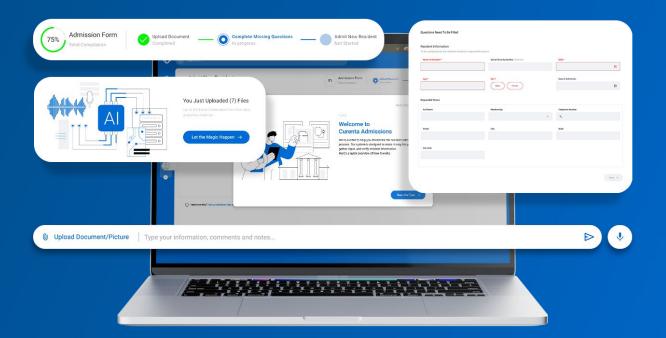


# Empowering Long Term Care with Al

The First Autonomous Workforce for ALFs



## **Our Team**

We Know the Industry Inside-Out. We Are the Insiders Building it Bottom Up.



**Ramy Barsoum** 

Co-Founder & CEO

Licensed Pharmacist
RPh / MBA MsM

- Entrepreneur for +15 years
- Sold family business in Cairo after growing it 3X over 7 years.
- Grew a LTC Pharmacy chain in SoCal to 5X in 3 years
- Built AllRx to \$10M in revenue and \$1.5M in EBITDA after raising just \$1.8M



**Shona Herbert** 

**VP of Sales** 

#### BS of Nursing / Enterprise Sale

- +20 years of experience in Healthcare industry
- Sales Director @ WellSky
- Biggest EMR for Home Health & Hospice



**Peter Tran** 

**Product Manager** 

#### **Pharmacist PharmD**

- +10 years of LTC pharmacy experience
- +3 years product management



**Usama Atteya** 

**Director of Engineering** 

#### BS of Computer Science & MSC of Data Science

- +11 years of software engineering
- Cloud architecture, Al, DevOps,
   Full-Stack development

# **The Opportunity**

A \$1.73B serviceable market with an 8.3% CAGR, serving the doubling elderly population.

**ALF SaaS (SAM)** 

\$ 1.73 B

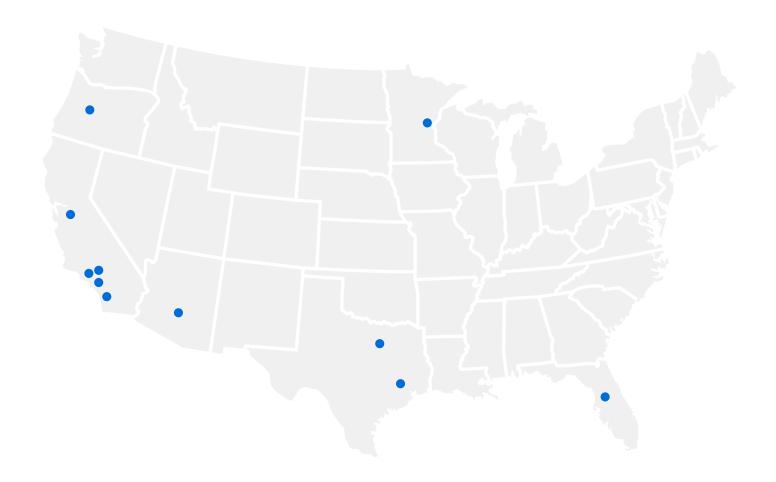
As of 2025

**78.3%** 

10 Years CAGR 2021 - 2031



Assisted Living Facilities (Beds, #)



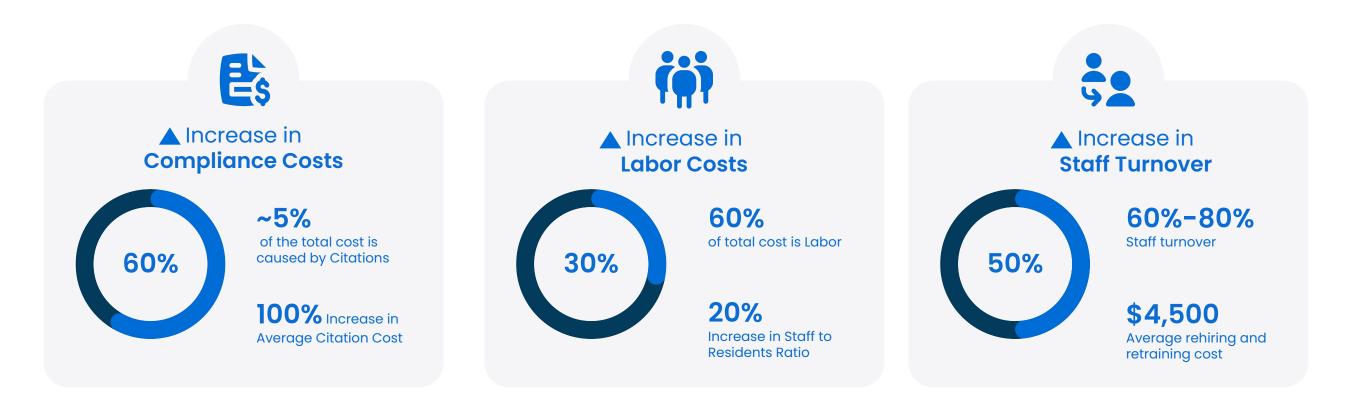
ALF EHR software market accounts for 27.15% of the research. Source: Data Bridge Market Research

North America Assisted Living Software Market - Industry Trends and Forecast to 2031

Consumer Affairs Long-Term Care Statistics in 2025

## The Pain

The 3 Critical Challenges Eroding Senior Living Margins Over the Last 10 Years





## **The Solution: Curenta Tech**

The First Autonomous Workforce for ALFs



Al Med Manager



Al Note Taker



Al Task Manager



Compliance Agent Curenta Tech



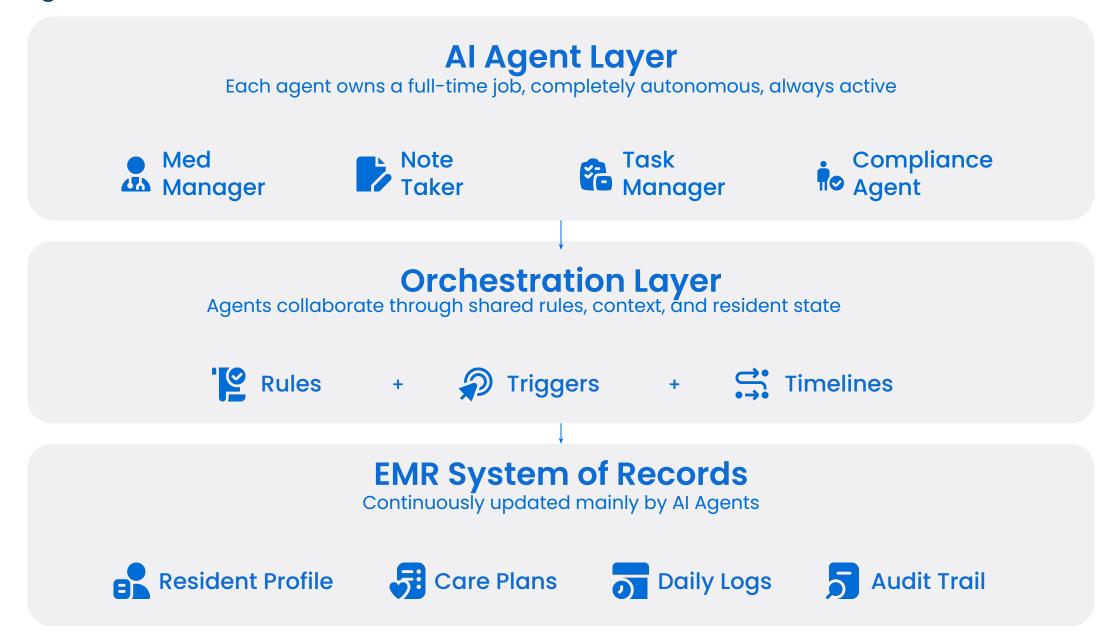
Curenta is an Al-powered EMR platform built for ALFs to automate care coordination with minimal caregiver input.

Al agents generate personalized resident service plans, prompt caregivers for daily tasks, and automatically document each step.

This streamlines compliance, reduces administrative burden, and improves care delivery, without any extra costs.

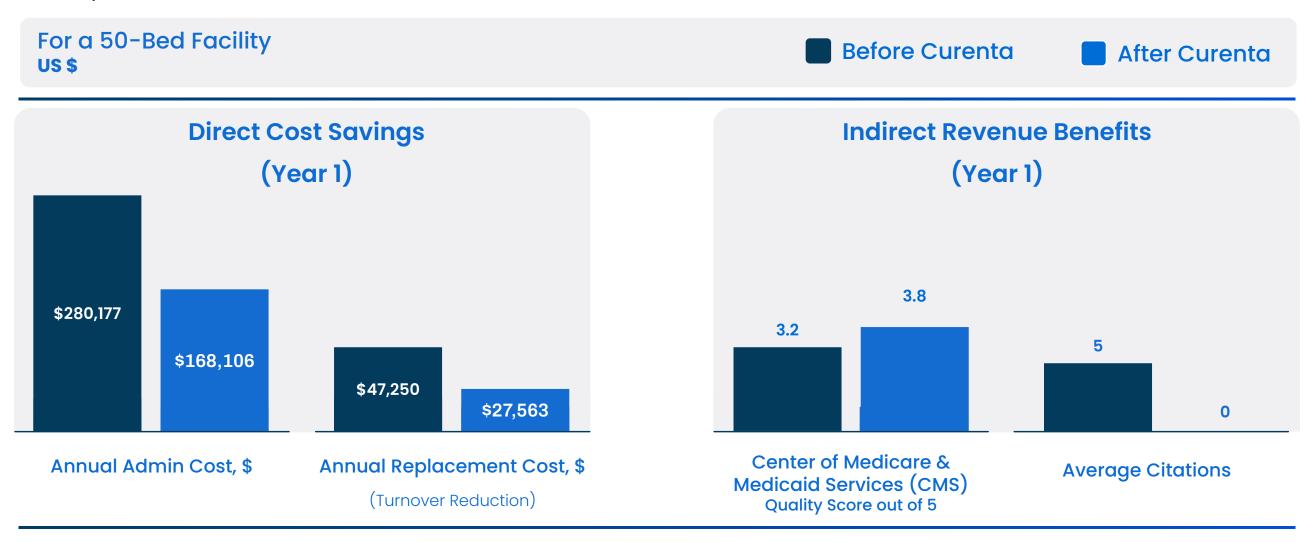
# The Technology

The Al Agent Architecture Behind Curenta's Autonomous Workflow



# **Product Impact**

Assisted living facilities lose \$193,768 annually to administrative inefficiency and compliance issues.



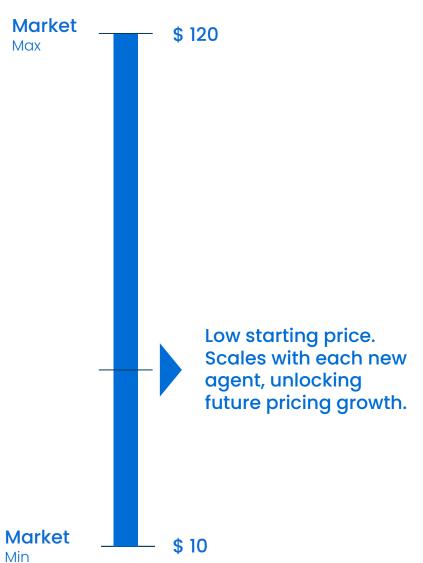
A 40% savings on Admin Costs & 42% savings on Replacement Costs

An increased CMS score & no citations increases occupancy with an annual average revenue of \$54,000 per resident.

# **Product Pricing**

Competitive Pricing That Scales With Facility Size

## Monthly Subscription/ Patient, \$

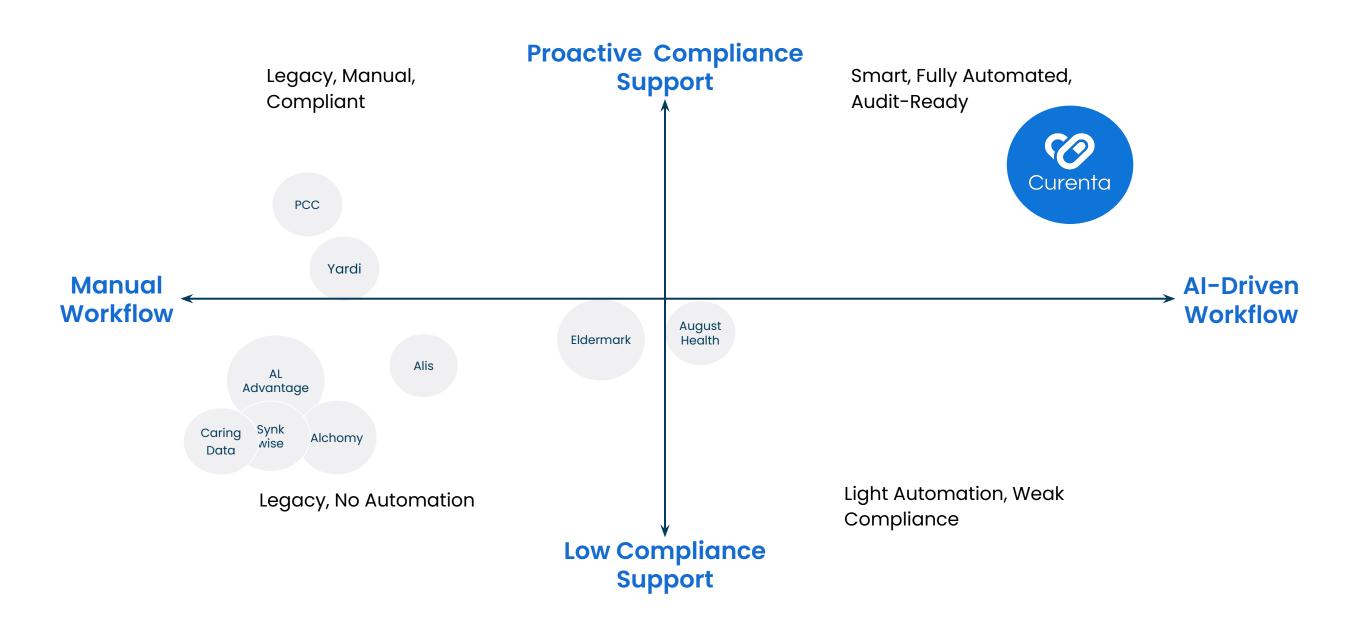


		Bed Price Month	Annual Price (50 bed facility)	
Elite	EMR + 13 Agents	\$ 25	\$ 15,000	
Professional	EMR + 8 Agents	\$ 20	\$ 12,000	
Starter	EMR + 2 Agents	\$ 15	\$ 9,000	

<sup>\*</sup>Minimum 10 Beds per Facility

# **Competitive Landscape**

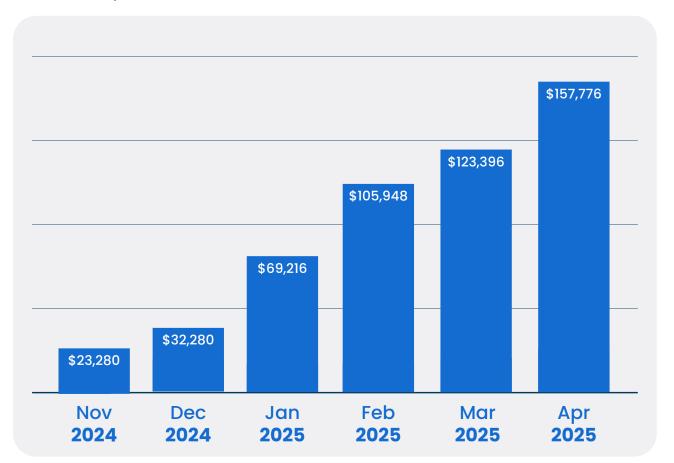
Everyone Else Records Tasks. Curenta Executes Them.



# **Strong Traction**

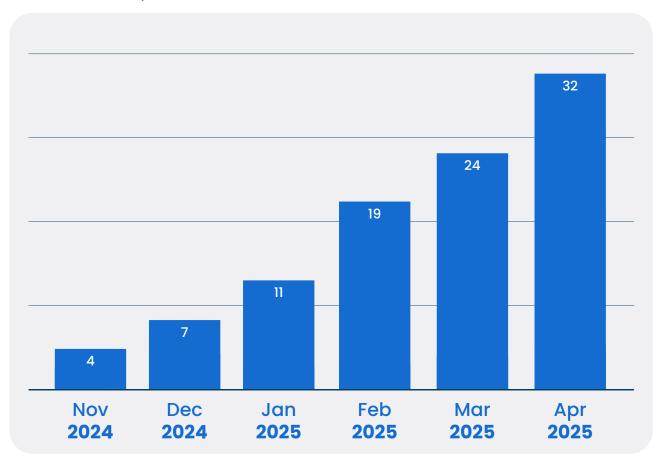
We are growing at staggering rate

ARR MoM, US \$



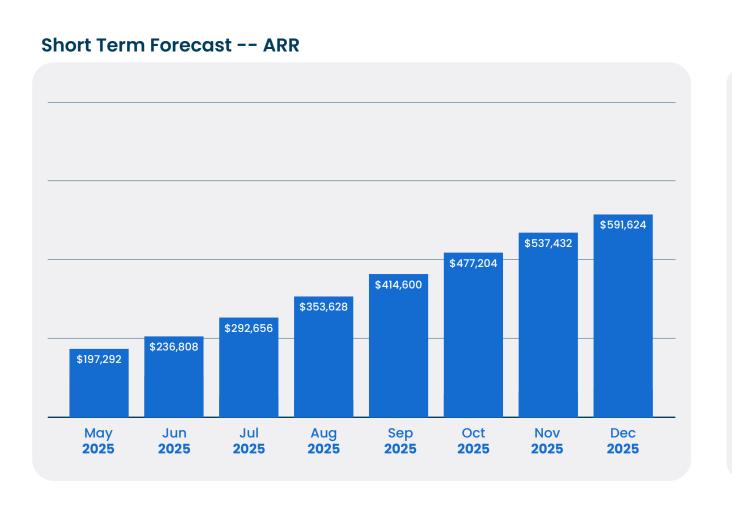
\*December 2025 Projections: \$500k ARR & 100 Facilities

ALF Facilities, #

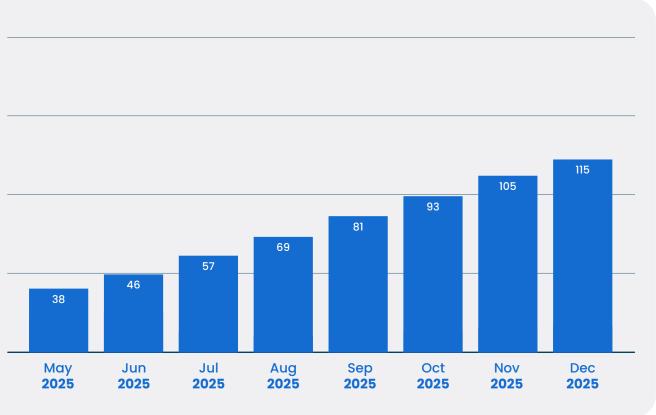


## **Locked In Path**

Clear Runway to ~\$600k in ARR by Dec 2025

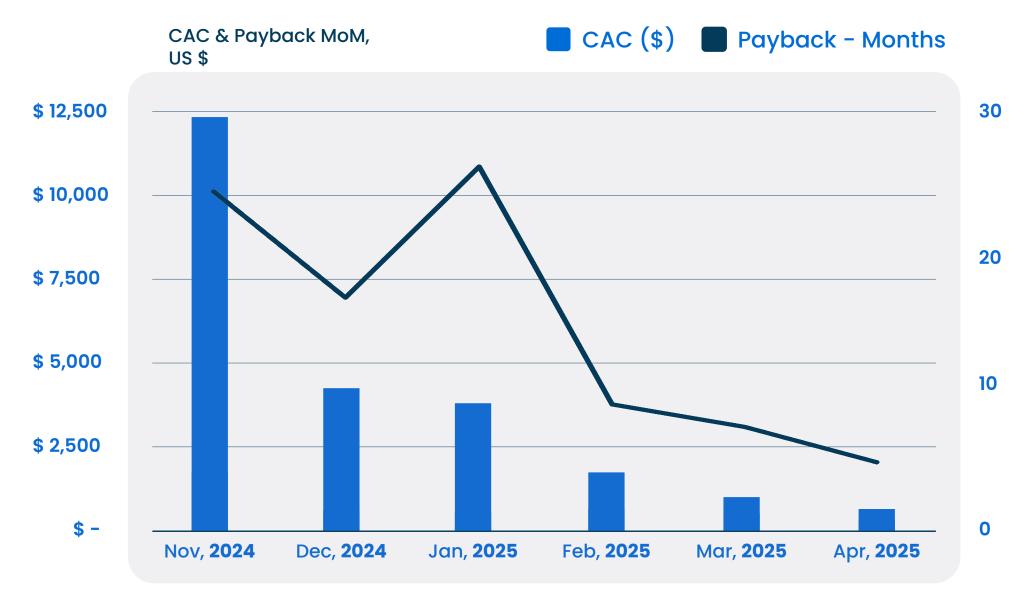






# **Healthy Unit Economics**

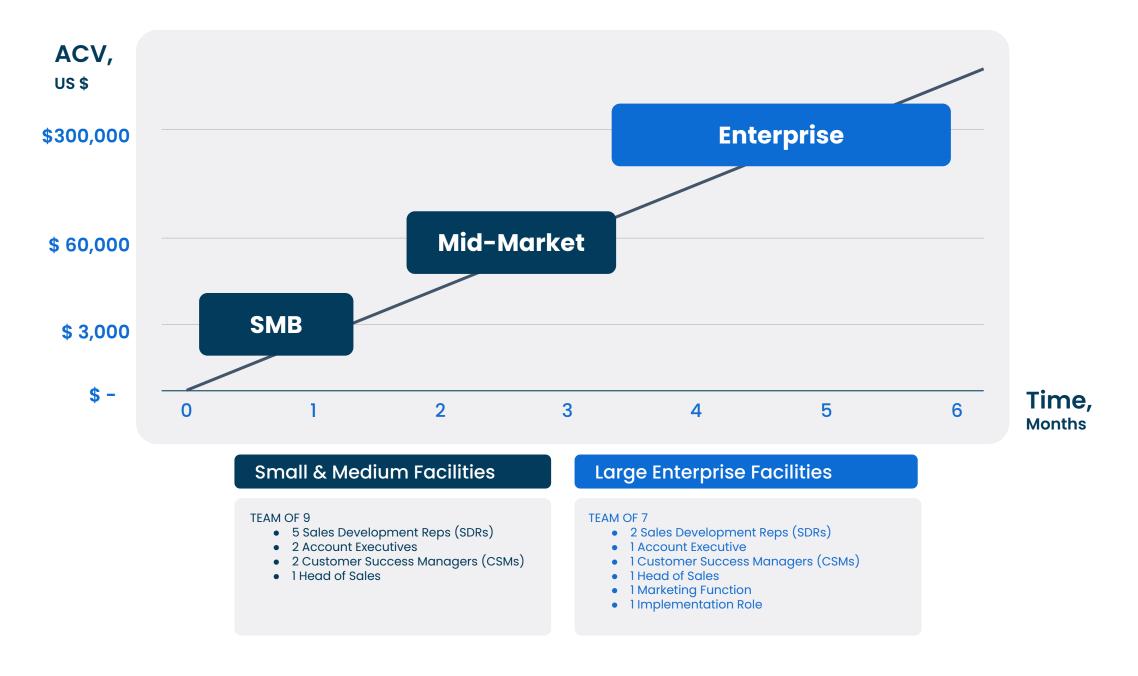
CAC and payback time are falling quickly



Falling CAC is complimented by a short ~2 month sales cycle (for SMEs and Mid Market)

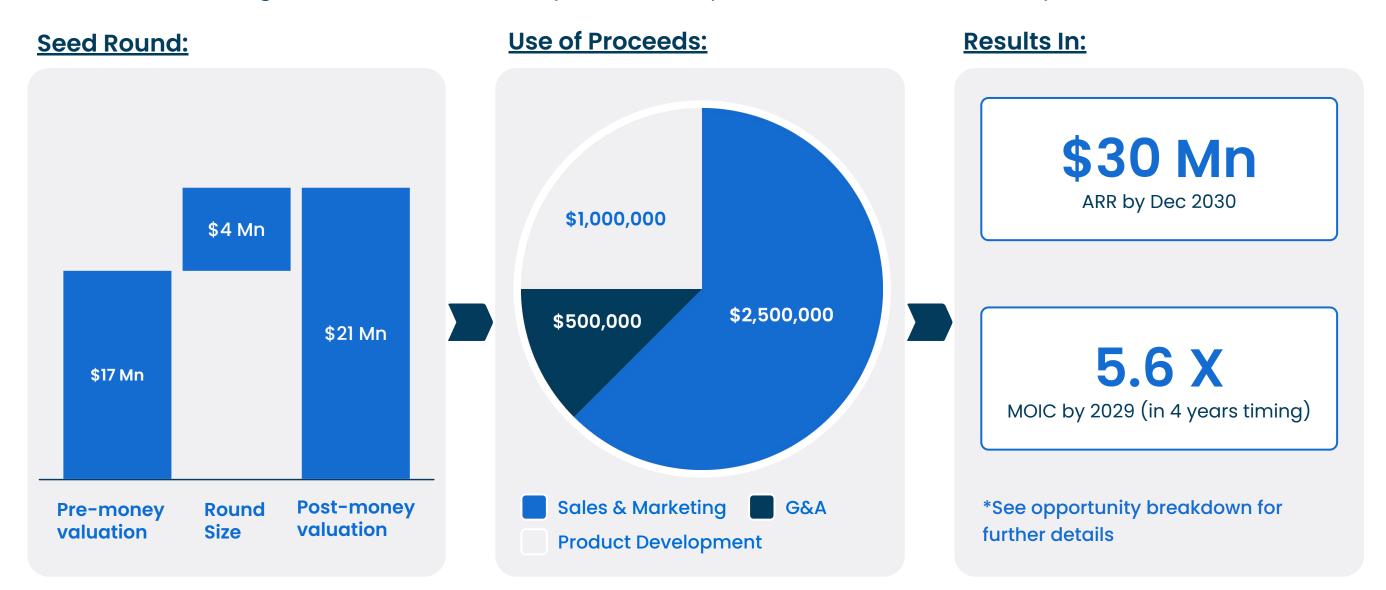
## **Go To Market**

A Structured Sales Process Built for Conversion



## Ask & Use of Proceeds

Curenta is raising a \$4Mn round led by InVitro Capital, with \$2.2Mn already committed



<sup>\* \$2.2</sup> Mn Already Committed

## **Future Growth**

Single Entry Point to Multi-Offering Solution - Driving Upsell Without Increasing CAC

## By Market



### **Skilled Nursing**

16,700 active skilled nursing facilities in the US, averaging 116 beds per facility



### Home Health & Hospice Agencies

41,287 active agencies serving 13.72 Mn patients annually

## **By Product**



### **Staff Scheduling**

Have the data to identify staff needs over time and plan appropriately

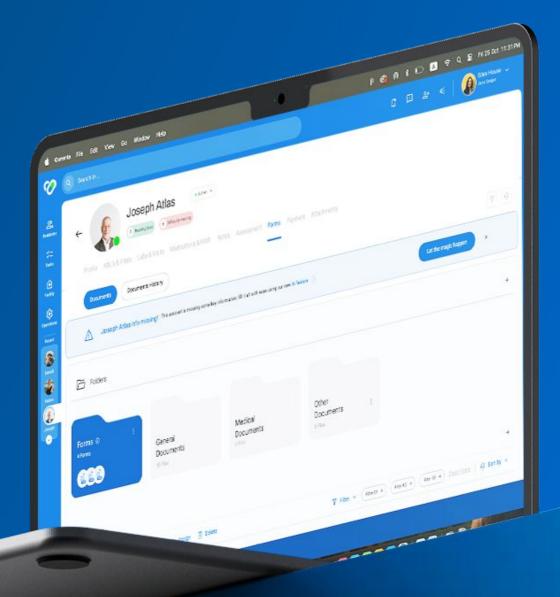


#### Billing

Completely independent from EMR in most cases

# It's Time to Set the Bar High in Long-term Care.

Thank you!





## **Product Impact Deep Dive**

Assisted living facilities lose \$ 193,881 annually to administrative inefficiency and compliance issues

### **Facility Baseline Metrics**

- 50 beds with 70% occupancy
- \$4,500 monthly revenue per resident
- **17.5 FTEs** (0.35 FTE/resident)
- \$38.56 hourly rate
- \$1.4M annual labor cost

### **Financial Impact**

Annual Subscription: \$12,000Annual Benefits: \$205,881

Net Value: \$193,881

• ROI: 1,616%

EBITDA Increase: 10.3%Payback Period: 3 weeks

### **Year 1 Impact | 50-Bed Facility**

Core Benefits	Before Curenta	With Impact On Curenta		Annual Impact	
Operational Savings	20%	12%	Cost of Admin Time	\$112,071	
Compliance & Quality	\$5,000	\$2,000	Fines	\$3,000	
Staff Retention	60% turnover	35% turnover	Hiring & Training Costs	\$19,800	
Occupancy Improvement	70%	72%	Occupancy Rate	\$54,000	
Quality Rating Lift	3.2 stars	3.8 stars	Private Pay Ratio	\$17,010	

## 3-Year Cumulative Value: \$686,134



"We've shifted 3.8 hours per resident monthly from paperwork to direct care."

Ref: <u>Curenta's Comprehensive Impact: 50-Bed Assisted Living Facility</u>

## **Competitive Landscape**

Not Just Another EMR - A Smart Assistant at the Core

	Features	Curenta (Al-First)	PCC (Point Click Care)	Yardi	August Health	AL Advantage	Eldermark	ALIS
Complete EMR	Residents Management	✓ Yes	V	<b>V</b>	<b>V</b>	<b>V</b>	<b>V</b>	V
	eMAR	✓ Yes	V	Basic	Basic	×	V	×
	Charting & Assessments	✓ Yes	V	V	<b>V</b>	<b>V</b>	<b>V</b>	V
Autonomous Workforce	Al Med Manager	✓ Yes	Basic eMAR	MAR only	Basic eMAR	X Manual	Basic eMAR	X Manual
	Al Note Taker	✓ Yes	X Manual	X Manual	Semi-auto	X Manual	X Manual	X Manual
	Task Manager	✓ Yes	X Manual	X Manual	Some logic	X Manual	X Manual	X Manual
	Compliance Agent	✓ Yes	Retrospective	×	Alerts only	×	×	×